

# Powering insurance processes.

## Leveraging people and technology.

Patra's team of global experts allow brokers, MGAs, wholesalers, and carriers to capture the Patra Advantage – profitable growth and organizational value. This is accomplished through an integrated portfolio of outsourced services, insurance-specific workflows and technology.

### Patra at a Glance

<b>Headquarters</b>	El Dorado Hills, CA
<b>Industry</b>	Insurance BPO & InsurTech
<b>Year Founded</b>	2005
<b>Locations</b>	U.S., India, Philippines
<b>Ownership</b>	Privately Held

#### Management Team

John Simpson	CEO/Co-Founder
Simon Davis	CFO
Bob Murphy	CRO
Leticia Trevino	COO, US Operations
Matt Easterlin	COO, Int'l Operations
Eliseo Ruiz	CLO
Tony Li	CTO

### Recognition



For two years in a row Patra was named to the Inc. 5000 list, which ranks America's fastest growing companies on percentage of revenue growth.



The Top Insurance Workplace program was set up to recognize companies that have a great workplace. We couldn't be more honored that our employees voted Patra as a fun, happy and exciting place to work.

### The Patra Advantage

<b>280+</b> US Customers	<b>30%</b> of Top 100 Agencies are Customers	<b>&gt;4M</b> Hours of Processing Services Completed Annually	<b>160+</b> Distinct Insurance Processes	<b>2,236</b> INC 5000 Ranking
<b>4M+</b> Certificates Issued Annually	<b>#1</b> Servicer of Small Commercial Accounts	<b>\$220M</b> Select Premium Managed	<b>\$32.5M</b> Select New Business Premium	<b>1.5M+</b> Omni-Channel Customer Contacts

## Insurance Solutions

**PATRA™**  
OnDemand

Insurance  
Processing

**PATRA™**  
Select

Small Account  
Solutions

**PATRA™**  
Direct

Acquisition & Customer  
Experience

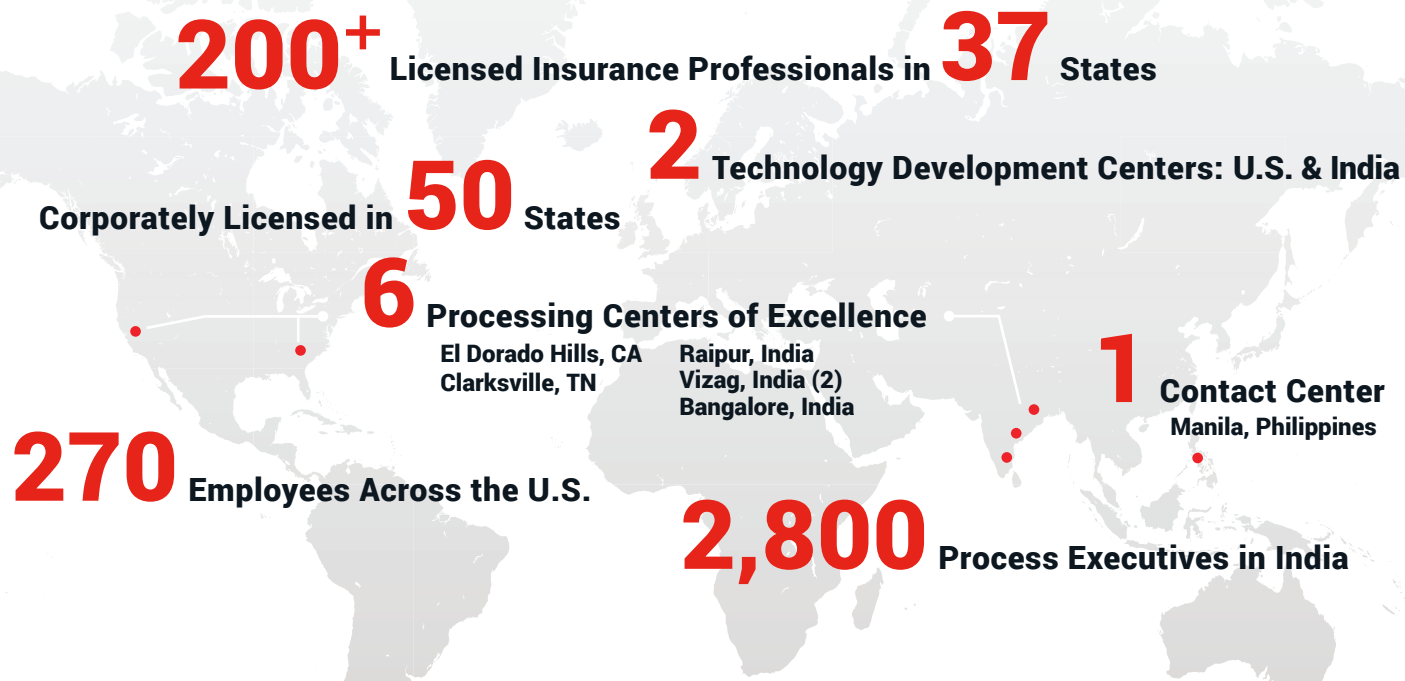
**PATRA™**  
Cloud

Insurance  
Technology

**PATRA™**  
Document

Insurance Printing  
& Mailing

## The Power of Patra is in Our Global Network



## Corporate Priorities

### Innovative Customers

Patra works with more than 280 insurance organizations, including more than a third of the largest agencies in the country.



### Active in Our Communities

Patra is active in the community by creating jobs, giving charitably and supporting local outreach programs.



### Our Global Team

Employing more than 3,200 globally, Patra is committed to providing our staff the industry's most comprehensive training and continuing education while offering a competitive benefits package.



### Leading the Industry

As a leader in the insurance industry, Patra partners with influential organizations to drive innovation.